

BESCO

Bulgarian Startup Association

ABOUT BESCO

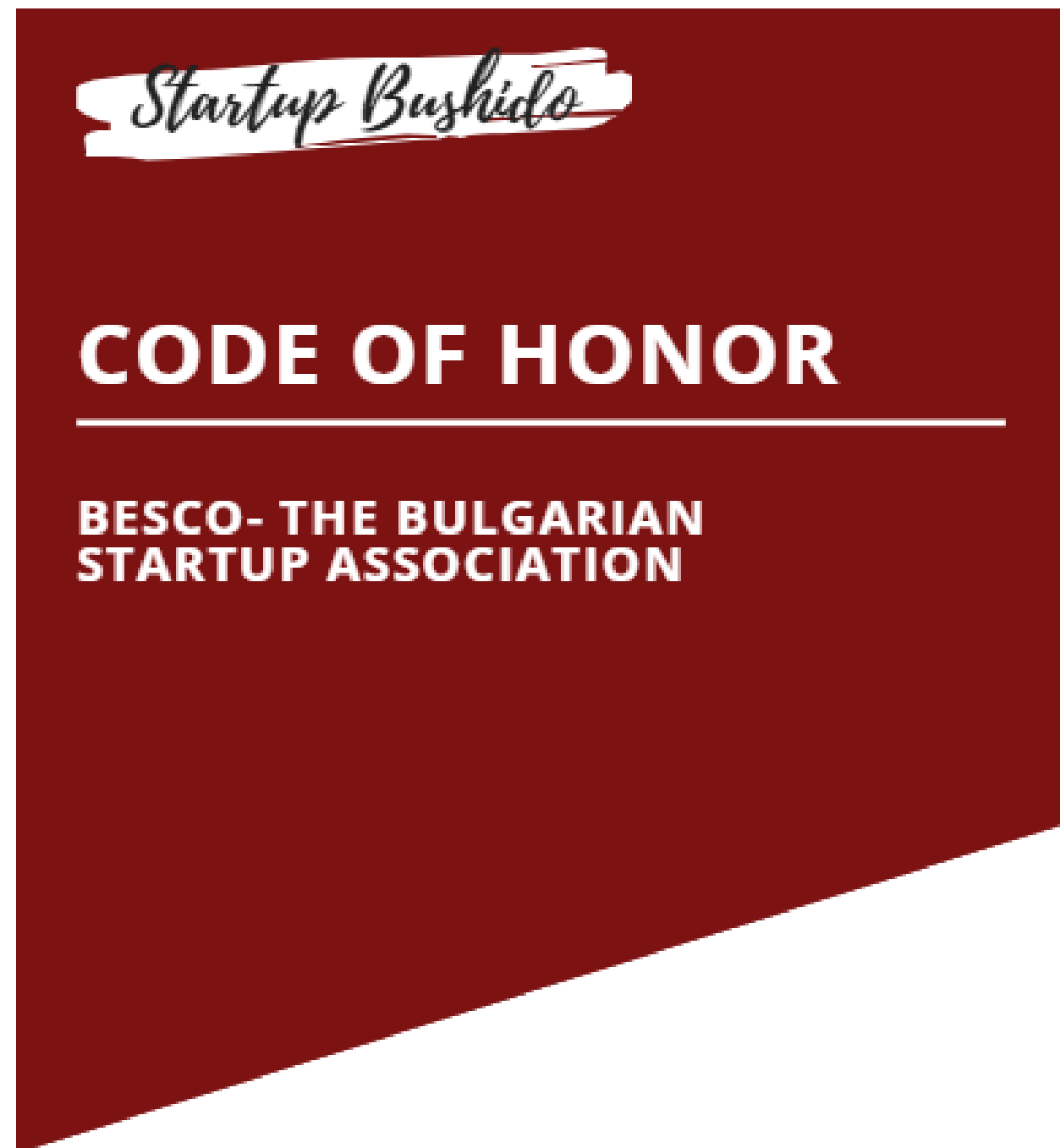
- Startup Policy Lobbying
- Unified Startup Community

<POLICY HACK>

We are BESCO



STARTUP BUSHIDO



BESCO
Bulgarian Startup Association






**WORK IN
PROGRESS**
COMING SOON!

New type of legal entity

- French SAS (inspired by)
- Vesting
- Convertible debt
- Option pools
- Tag along, drag along etc
- No minimum capital to set up
- No monetary limitation of shares
- Flexible governance
- Fast & easy trading of shares
- Easier and faster liquidation
- Variable capital
- Protection of investors
- Protection of employees

Startup Visa



Fast track for foreign entrepreneurs in Bulgaria

- Up to 3 founders (with families)
- At least 20 000 BGN investment
- Applying through F6S (flexible process)
- Stakeholders from the ecosystem vote for the candidates

THE FOLKS BEHIND BESCO



Dobromir Ivanov

CEO and Board Member



Natanail Stefanov

Chairman



Ned Dervenkov

Vice Chairman



Thibaut Taittinger

Board Member



Ivan Vassilev

Board Member

ADVISORY BOARD



Svetozar Georgiev
CampusX



Lyubomir Minchev
Telelink



Pressiyan Karakostov
Titan Gate



Nikolay Bebov
Tsvetkova, Bebov & Co



Rumen Iliev
Launchhub



Anastas Gogov
Management Board



Nikola Stojanow
Aeternity



Sasha Bezuhanova
Edit.bg



Peter Ivanov
AmCham

ADVISORY BOARD



Atanas Raykov
Viber



Alexander Popov
UBER



Vassil Popovski
Leanplum



Milen Ivanov
Founder Institute



Kaloyan Ratchev
Vangavis



Salim Virani
Board Member



Galín Zhelyazkov
Beehive



Dilyan Dimitrov
The House



Emil Shekerdzhiski
Networking Coworking

BOARD OF TRUSTEES



Momchil Vassilev

Endeavor



Danail Koev

Comrade Cooperative



Neven Boyanov

Interlecta



Zoya Todorova

Dimitrov, Petrov & Co

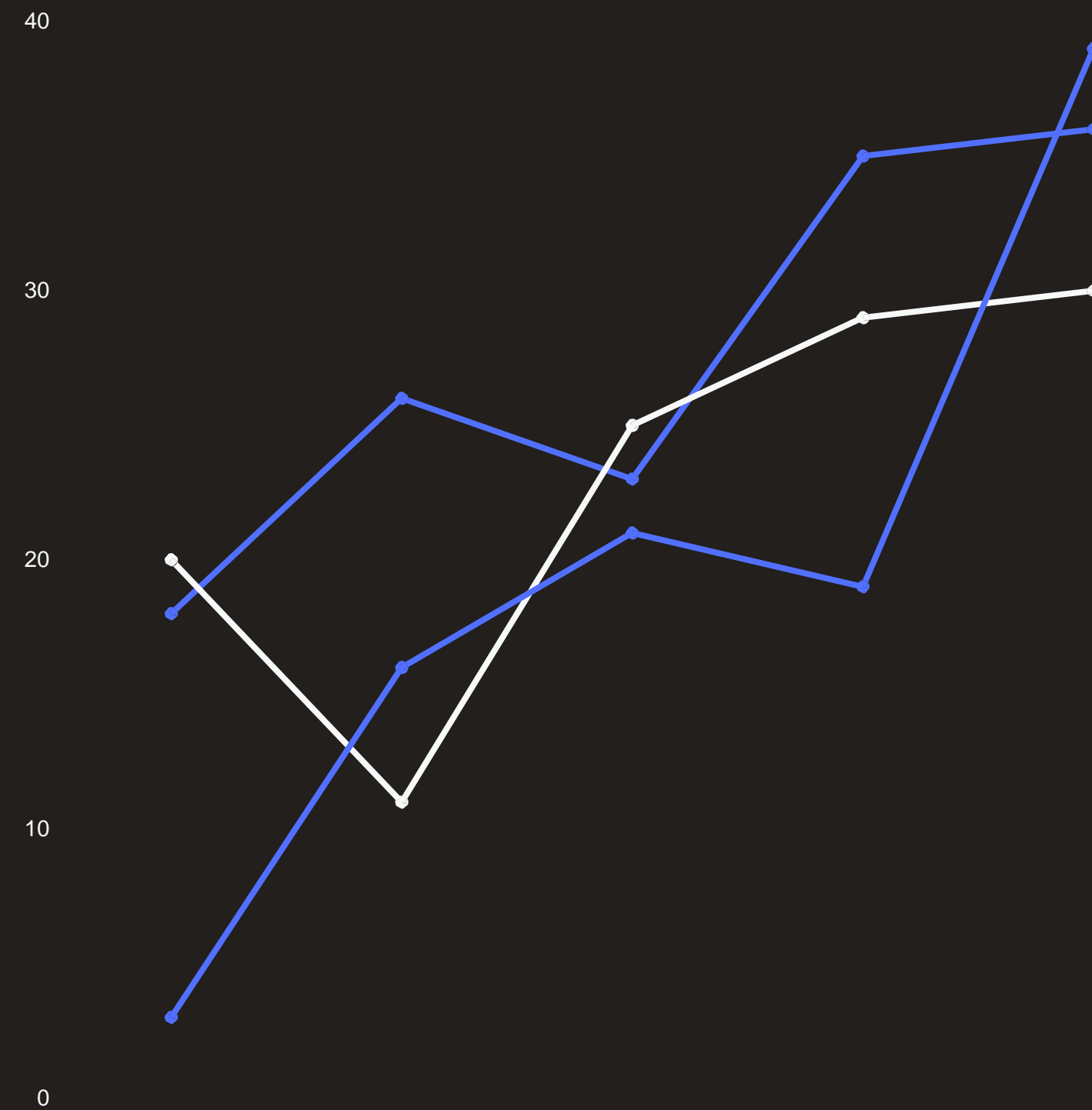


Emiliyan Enev

Re-Check & Startup Factory

WHERE WE WANT TO BE

OUR NEXT STEPS



Encouraging private investment, VCs and crowdfunding



- VC registration
- Scheme that encourages private investments
- Mirror fund
- Crowdfunding
- Pension funds

Tech Transfer



- Mapping of the science infrastructure
- Patents register
- Easier process for patents
- Roadmap for university spin-offs

Defence, Startups, Science



- Drones
- Aircraft
- AI
- Cybersecurity
- IoT

Friendly environment for the Industries of the future



- Autonomous Vehicles
- Artificial Intelligence
- Blockchain
- Biotech
- Industrial IoT
- Smart Cities
- Aircraft & Space tech
- Med and Pharma Tech

One Stop Shop: Launching Business in Bulgaria

- Roadmap with all the needed documents
- Small Business Services of Michael Bloomberg in New York

Transform the educational system



- Better regulation for the academia spin-offs
- Performance based contracts for tutors
- Changing the “the per student” financial model
- Label Technological transfer as a rule rather than an exception



MEMBER VALUE

BESCO members perks



FIGHTING THE "GUYS ON TOP"

- Influence the policymakers
- Changing laws
- We will fight for you
- Voting power



ADDITIONAL PERKS FOR YOUR STARTUP

- Reputation
- Lots of information + discounts
- Part of the marketplace
- International contacts

MEMBERSHIP PRICING AND SUSTAINABILITY

	Pre-seed entrepreneur <u>150 BGN</u>	Startup <u>300 BGN</u>	Scaleup <u>1500 BGN</u>
Number of employees	1-4	5-20	20+
Revenue (BGN)	0-250 000	250 000 - 1 500 000	1 500 000+
Raised investment (to date)	0-200 000	200 000 - 1 000 000	1 000 000+

A large group of people, mostly young adults, are running towards the camera on a paved outdoor area. They are holding various flags on poles. On the left, a man in a blue polo shirt and light-colored pants runs with a large red flag featuring a black circular logo. In the center, a man runs with a green flag. On the right, a man runs with a blue flag. Other people in the background are also running and holding flags, including a yellow one with a crescent and star. The scene is set against a backdrop of buildings and a blue sky with scattered clouds. A semi-transparent dark grey rectangle is overlaid in the center of the image, containing the text "One for all and all for one!".

One for all and all for one!

WWW.F6S.COM/BESCO/APPLY



GET APPROVED



PAY MEMBERSHIP



WELCOME ONBOARD!

JOIN US!

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WEBSITE

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BESCO COMMUNICATION NETWORK